

OFFERING MEMORANDUM

Sale Subject to Court Confirmation. Call agent for details.





*Offering Price: \$8,395,000* 

PHIL SEYMOUR.

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PROPERTY OVERVIEW



# INVESTMENT OVERVIEW

Predominantly market rents. Beautiful large courtyard style building. 14 two bedroom units and 10 one bedroom units, for a total of 24 units. Four 2nd floor units with balconies/ two units with patios. All units have formal dining rooms or dining areas with wainscoting. Living rooms with hardwood floors and tiled floors in kitchen and bathrooms. Full baths with tub and shower. Individual hot water heaters. Tenants pay for electric and gas. No laundry contract / building owns washers and dryers and the majority of the refrigerators. Building is 100% occupied and is subject to LA Rent Control. 24 covered parking spaces.

Development Opportunity/ Cash-flow while obtaining entitlements Zoned LAR3 36,587 Sq. Ft.

Density Bonus for "very low, low & mod income allocation" (See Principal to Principal Comparables)



# **INVESTMENT HIGHLIGHTS**

- Prime Location between Melrose to the North and Beverly Blvd. to the South and one block East of Wilton Place
- Access to Downtown LA by way of Beverly Blvd. and just South of the 101 Freeway
- » Minutes to Koreatown with its trend-setting hotels, luxury spas, karaoke bars, and cocktail lounges.
- » Minutes to Larchmont Village & the center of Hollywood (Sunset & Vine)
- » Transitional Neighborhood, experiencing rise in new multifamily developments









# Greater Wilshire Neighborhood

5012 Clinton Street is in the Greater Wilshire neighborhood. Greater Wilshire is the 13th most walkable neighborhood in **Los Angeles** with a neighborhood Walk Score of 84.

Moving to Los Angeles from another city? View our moving to Los Angeles guide.



### About this Location

5012 Clinton Street has a Walk Score of 88 out of 100. This location is Very Walkable so most errands can be accomplished on foot.

This location is in the Greater Wilshire neighborhood in Los Angeles. Nearby parks include Robert Burns Park, Lemon Grove Park and Wilton Historic District.

# **PROPERTY DESCRIPTION**



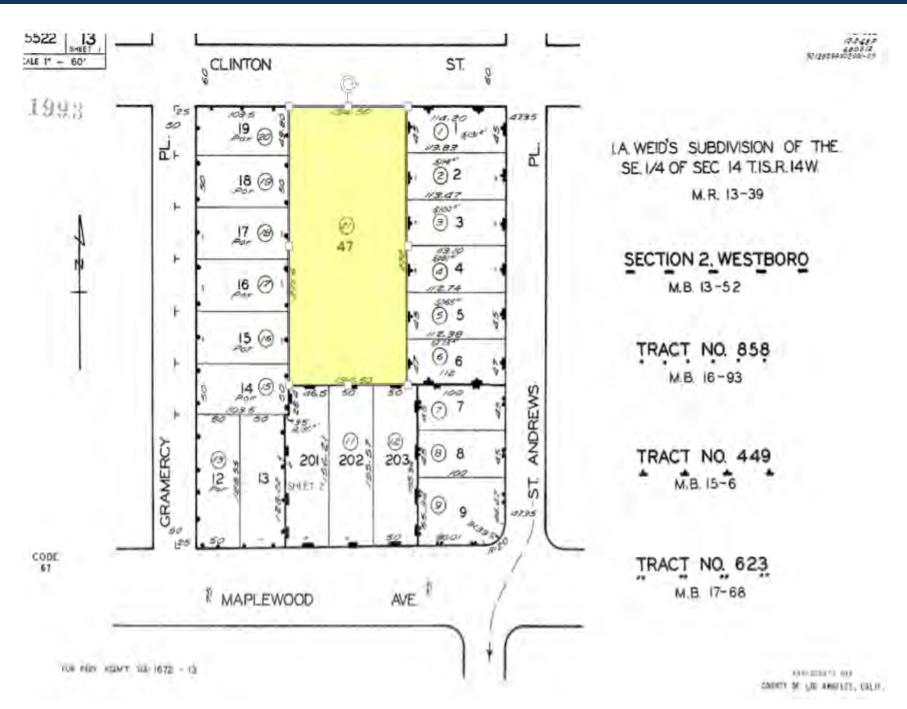


Property Address	5012 Clinton St., Los Angeles, CA 90004
Assessor's Parcel Number	5522-013-021
Land Use	Apartments or Development
Buildings	1
Stories	2
Zoning	LAR3
Year Built	1949
SITE DESCRIPTION	
Units	24
Lot Size (SF)	36,587
Rentable Square Feet	21,812



UTILITIES	
Water	Landlord
Sewer	Landlord
Electric	Tenant
Gas	Tenant
CONSTRUCTION	
Framing	Wood
Exterior	Stucco
Roof	Pitched & Flat
Parking	Concrete



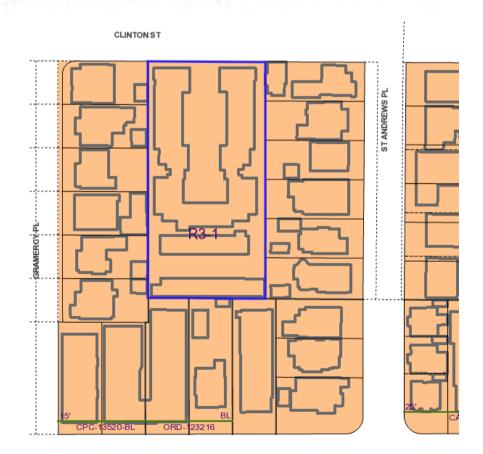




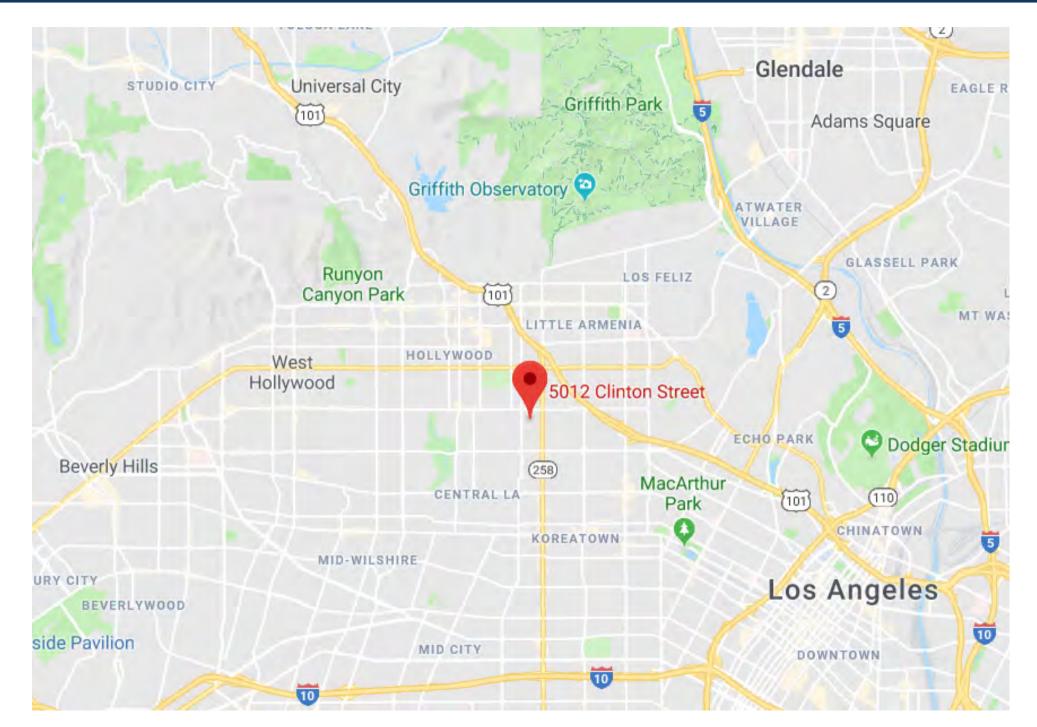
# ENTERPRISE ZONE / EMPLOYMENT AND ECONOMIC INCENTIVE PROGRAM AREA (EZ) (Shown as "State Enterprise Zone" on ZIMAS)

### COMMENTS:

EZs are specific geographic areas designated by City Council resolution, and have received approval from the California Department of Commerce under either the Enterprise Zone Act Program or Employment And Economic Incentive Act Program. The Federal, State and City governments provide economic incentives to stimulate local investment and employment through tax and regulation relief and improvement of public services.

























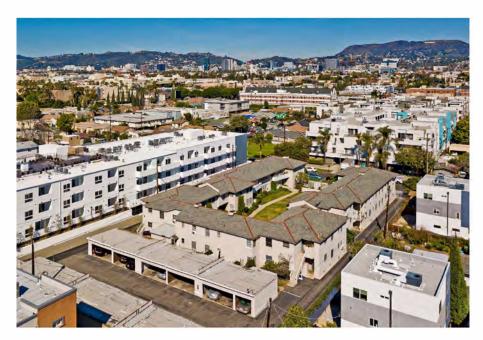




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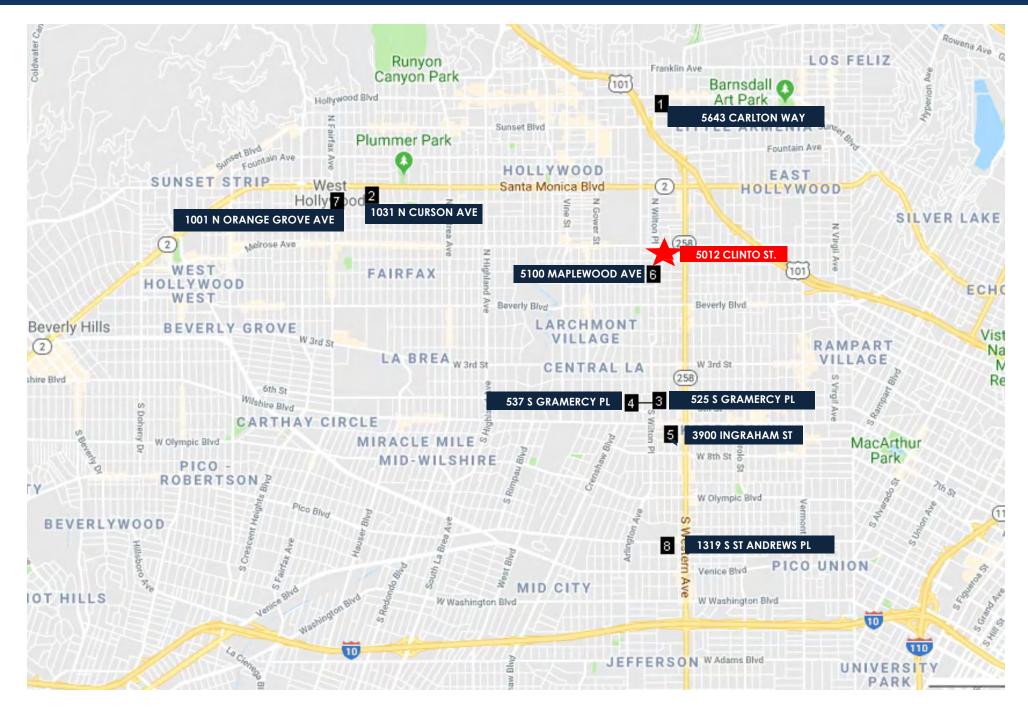




SALES

# MAP OF SALE COMPARABLES

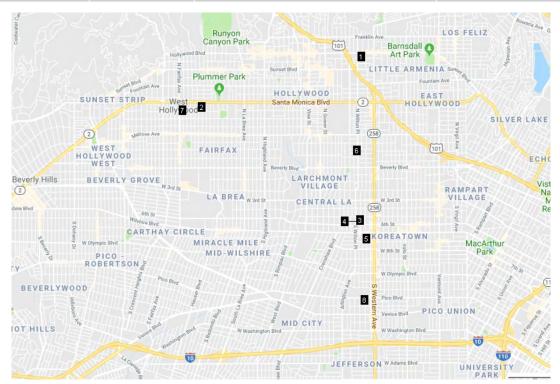




# **SOLD COMPARABLES SUMMARY**



	Address	City	Property Info	Sale Info
1	5643 Carlton Way	Los Angeles	21,651 SF Multi-Family/ Apartments	Sold: \$7,850,000 (\$327,083/Unit)
2	1031 N Curson Ave	West Hollywood	15,970 SF Multi-Family/ Apartments	Sold: \$6,500,000 (\$382,353/Unit)
3	525 S Gramercy PI	Los Angeles	26,102 SF Multi-Family/ Apartments	Sold: \$9,000,000 (\$200,000/Unit)
4	537 S Gramercy PI	Los Angeles	8,720 SF Multi-Family/Apartments	Sold: \$3,300,000 (\$206,250/Unit)
5	3900 Ingraham St	Los Angeles	10,754 SF Multi-Family/ Apartments	Sold: \$4,300,000 (\$179,167/Unit)
6	5100 Maplewood Ave	Los Angeles	21,456 SF Multi-Family/ Apartments	Sold: \$8,000,000 (\$222,222/Unit)
7	1001 N Orange Grove Ave	West Hollywood	9,534 SF Multi-Family/Apartments	Sold: \$4,000,000 (\$333,333/Unit)
8	1319 S St Andrews PI	Los Angeles	8,312 SF Multi-Family/Apartments	Sold: \$3,400,000 (\$242,857/Unit)



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525 S Gramercy PI - La Chandelle SOLD

Los Angeles, CA 90020

Sale Date: 11/08/2018 (98 days on mkt) Bldg Type: Year Class C Multi-FamilyApartments Built

 Sale Price:
 \$9,000,000 - Confirmed
 Built/Age:
 1928 Age: 90

 Price/SF:
 \$344.80
 GBA:
 26,102 SF

Price/Unit: \$200,000 # of Units: 45

PrFrma Cap Rate: 5.71% Zoning: R4, Los Angeles

Actual Cap Rate: 3.77% Sale Conditions: \_

GRM/GIM: 14.23/-

Parcel No: 5504-026-022

Financing: Down payment of \$4,400,000 (48.9%); \$4,600,000 from Pacific Western Bank



SOLD

SOLD

### 2 5100 Maplewood Ave - Maplewood Court

Los Angeles, CA 90004

Sale Date: 08/22/2017 (182 days on mkt) Bldg Type: Year Class C Multi-FamilyApartments Built

 Sale Price:
 \$8,000,000 - Confirmed
 Built/Age:
 1969 Age: 48

 Price/SF:
 \$372.86
 GBA:
 21,456 SF

Price/Unit: \$222,222 # of Units: 36

PrFrma Cap Rate: - Zoning: R3-1, Los Angeles
Actual Cap Rate: 3.90% Sale Conditions: 1031 Exchange

GRM/GIM: 13.74/-

Parcel No: 5522-016-026

Financing: Down payment of \$7,480,000 (93.5%); \$520,000 from First Foundation Bank



### 3 5643 Carlton Way - Carlton

Los Angeles, CA 90028

Sale Date: 11/30/2018 Bldg Type: Year Class B Multi-FamilyApartments Built

Sale Price: \$7,850,000 - Confirmed Built/Age: 1965 Age: 53
Price/SF: \$362.57 GBA: 21,651 SF

Price/Unit: \$327,083 # of Units: 24

PrFrma Cap Rate: - Zoning: R4, Los Angeles

Actual Cap Rate: 3.83% Sale Conditions:

GRM/GIM: -

Parcel No: 5544-026-023

Financing: Down payment of \$7,850,000 (100.0%)

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4 1031 N Curson Ave SOLD

West Hollywood, CA 90046

Sale Date: 12/04/2018 (168 days on Sale Price: mkt)\$6,500,000 - Confirmed

Price/SF: \$407.01

Price/Unit: \$382,353

PrFrma Cap Rate:

Actual Cap Rate: 3.51% GRM/GIM: 16.73/-

Parcel **5530-017-023** 

No: Down payment of \$6,500,000 (100.0%)

Financing:

Bldg Type: Year Class C Multi-FamilyApartments Built

Built/Age: 1963 Age: 55 GBA: 15,970 SF

# of Units: 17

Zoning: R3C, West Hollywood Sale Conditions: 1031 Exchange



### 5 3900 Ingraham St - 3900 Ingraham Apartment

Los Angeles, CA 90005

Sale Date: 10/12/2018 (66 days on Sale Price: mkt)\$4,300,000 - Confirmed

Price/SF: \$399.85

Price/Unit: \$179,167

PrFrma Cap Rate:

Actual Cap Rate: 4.70%

GRM/GIM: 14.55/-

Parcel 5092-029-015

No: Down payment of \$4,300,000 (100.0%)

Financing:

Bldg Type: Year Class C Multi-FamilyApartments Built

Built/Age: 1940 Age: 78 GBA: 10,754 SF

# of Units: 24 **R4** 

Zoning: 1031 Exchange, Redevelopment Project

Sale Conditions:



### 1001 N Orange Grove Ave

West Hollywood, CA 90046

Sale Date: 10/05/2018 (122 days on Sale Price: mkt)\$4,000,000 - Confirmed

Price/SF: **\$419.55** 

Price/Unit: \$333,333

PrFrma Cap Rate: Actual Cap Rate: 4.35%

GRM/GIM: 14.73/-

Parcel No: 5530-012-016

Financing: Down payment of \$1,700,000 (42.5%); \$2,300,000 from JP Morgan Chase Bank, N.A.

Bldg Type: Year Class C Multi-FamilyApartments Built

Built/Age: 1958 Age: 60 GBA: 9,534 SF

# of Units: 12 **WDR3C\*** 



### 1319 S St Andrews PI SOLD

Los Angeles, CA 90019

Sale Date: 11/15/2018 (164 days on mkt) Bldg Type: Class C Multi-FamilyApartmentsuilt

 Sale Price:
 \$3,400,000 - Confirmed
 Year Built/Age:
 1960 Age: 58

 Price/SF:
 \$409.05
 GBA:
 8,312 SF

 Price/Unit:
 \$242,857
 # of Units:
 14

 PrFrma Cap Rate:
 Zoning:
 R3

Actual Cap Rate: - Sale Conditions: High Vacancy Property

GRM/GIM: -

Parcel No: 5073-006-004

Financing: Down payment of \$495,000 (14.6%); \$2,905,000 from Evertrust Bank

Comp ID: 4586720 - Research Status: Confirmed



### 537 S Gramercy PI

Los Angeles, CA 90020

Sale Date: 10/09/2018 Bldg Type: Year Class C Multi-FamilyApartments Built

Sale Price: \$3,300,000 - Confirmed Built/Age: 1959 Age: 59
Price/SF: \$378.44 GBA: 8,720 SF

Price/Unit: \$206,250 # of Units: 16

PrFrma Cap Rate: - Zoning: R4, Los Angeles

Actual Cap Rate: 3.73% Sale Conditions: -

GRM/GIM: 16.25/-

Parcel No: 5504-026-004

Financing: Down payment of \$1,500,000 (45.5%); \$1,800,000 from First Republic Bank



SOLD



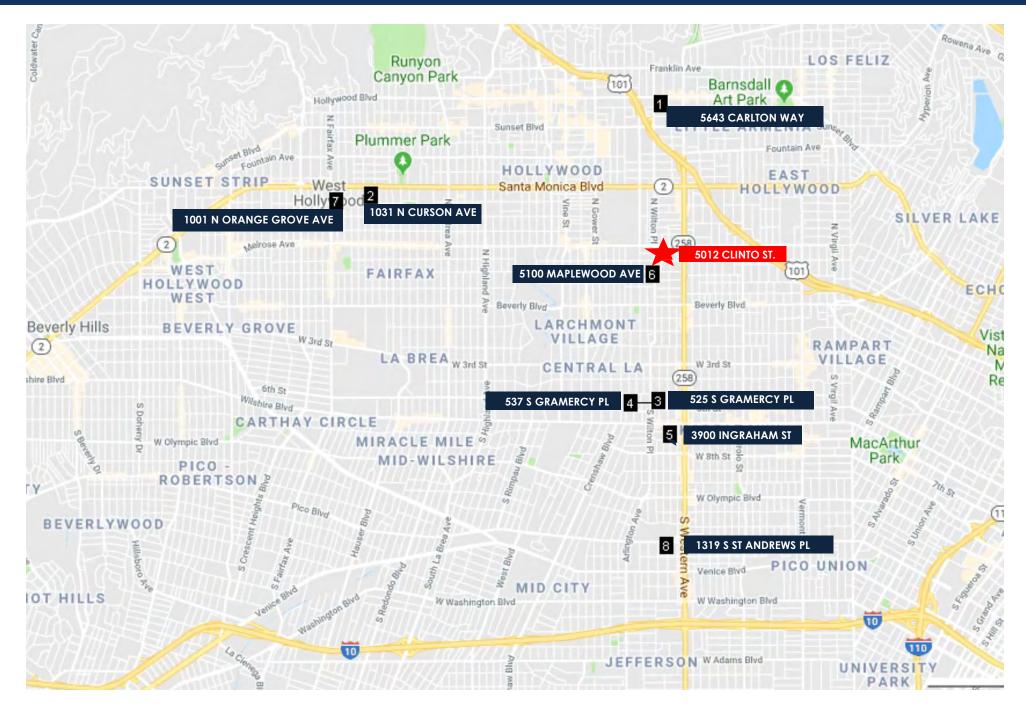




RENT COMPARABLES

# MAP OF RENT COMPARABLES

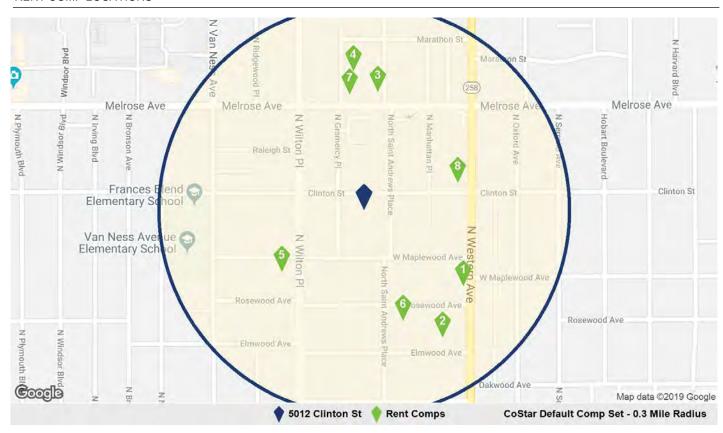




# RENT COMPARABLES SUMMARY



### **RENT COMP LOCATIONS**



No. Rent Comps

9

Avg. Rent Per Unit

\$1,295

Avg. Rent Per SF

\$2.27

Avg. Vacancy Rate

2.7%

#### RENT COMPS SUMMARY STATISTICS

Unit Breakdown	Low	Average	Median	High
Total Units	12	24	22	42
Studio Units	0	14	18	42
One Bedroom Units	0	7	4	27
Two Bedroom Units	0	3	0	12
Three Bedroom Units	0	0	0	0
Property Attributes	Low	Average	Median	High
Year Built	1923	1935	1928	1969
Number of Floors	2	2	3	3
Average Unit Size	448 SF	563 SF	558 SF	900 SF
Vacancy Rate	1.7%	2.7%	2.1%	5.0%

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# RENT COMPARABLES SUMMARY



			Prop	erty Size	Asking Rent Per Month Per Unit				- Breakly
Prop	erty Name/Address	Yr Built	Units	Avg Unit SF	Studio	1 Bed	2 Bed	3 Bed	Rent/SF
1	The Western at Rosewood 465  N Western Ave	1924	24	447	\$1,393	-	-	<u> </u>	\$3.11
2	Elmwood Apartments 4717 Elmwood Ave	1929	24	475	\$1,263	\$1,475	1/-	-	\$2.77
3	Melrose Studio Apartments 5101-5115 Melrose Ave	1923	42	500	\$1,335	-	-	1	\$2.67
4	Paramount Terrace Apart724  N Gramercy PI	1924	20	675	<u>-</u>	\$1,525	\$1,782		\$2.45
5	Maplewood Court 5100 Maplewood Ave	1969	36	615	\$1,380	\$1,279	\$1,347	-	\$2.11
6	4846 Rosewood Ave	1926	20	450	\$918		<u>-</u>	-	\$2.04
	Melrose Manor 5139 Melrose Ave	1928	22	531	\$1,104	\$1,250	\$1,284		\$1.70
3	607-609 N Western Ave	1934	12	900		\$964		-	\$1.07
9	4938 Rosewood Ave	1962	16		The state of	\$1,181	\$1,610		- L



### TheWesternatRose...

465NWesternAve 24 Units/3Stories Rent/ SF\$3.11, Owner:- Vacancy4.2%



### ParamountTerrace...

724NGramercyPI 20Units/2Stories Rent/SF\$2.45, Vacancy5.0% Owner:The Rodney&AimeeKnut...



### Melrose Manor

5139 Melrose Ave 22 Units / 3 Stories Rent/SF \$1.70, Vacancy 0% Owner: Laurie Harris



# ElmwoodApartments

4717ElmwoodAve 24Units/3Stories Rent/SF\$2.77, Vacancy0% Owner:OSM InvestmentCompany...



# MaplewoodCourt

5100MaplewoodAve 36 Units/3Stories Rent/SF\$2.11, Vacancy2.8%

Owner:Arik&NicoleChaim



# MelroseStudioApar...

5101-5115MelroseAve 42 Units/3Stories Rent/SF\$2.67. Vacancy4.8% Owner:TurnerFamilyTrust



4846RosewoodAve 20 Units/2Stories

Rent/SF\$2.04, Vacancy0%

Owner:SMManagement





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607-609 N Western Ave 12 Units / 2 Stories Rent/SF \$1.07, Vacancy 0% Owner: -



4938 Rosewood Ave 16

Units / 2 Stories **Rent/SF** -, Vacancy 0%Owner: Boulom Bounna & Jenny

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FINANCIAL ANALYSIS

# FINANCIAL SUMMARY

Price: \$8,395,000

Current Cap: 4.6%

Proforma Cap: 4.2%

Price per Unit: \$349,792

Price Per Sq. Ft.: \$384.88

Current GRM: 16.64 Proforma GRM: 14.95

Fee Simple

# **Property Information**

Address: 5012 Clinton St. Los Angeles, CA 90004

No. of Units: 24 Year Built: 1949 Lot Size (SF): 36,587 Net Rentable SF: 21,812 APN: 5522-013-021

Annualized Income & Expense						
	Current	Pro Forma				
INCOME	\$504.540	¢561.600				
Scheduled Rent Income (actual 2018)	\$504,540	\$561,600				
Other Income	\$4,942	\$4,942				
Scheduled Gross Income	\$509,482	\$566,542				
Less: Vacancy/3%	(\$15,284)	(\$16,996)				
Effective Gross Income	\$494,198	\$549,546				
Less: Operating Expenses	(\$109,776)	(\$193,565				
Net Operating Income	\$384,422	\$355,981				

Annualized Expenses							
Operating Expenses	Actual		Proforma				
Taxes (1.06%) Proforma	\$9,329		\$89,575				
Property Insurance	\$11,680		\$11,680				
Utilities	\$17,231		\$17,231				
Repairs & Maintenance/Turnover/Service (Actual)	\$21,814		\$21,814				
Proforma Management Fee (4% of EGI) offsite/onsite (2%)	\$29,037		\$32,580				
Trash	\$10,934		\$10,934				
Miscellaneous (i.e., City Fees; Legal; Adv.) etc	\$2,765		\$2,765				
Gardening	\$6,986		\$6,986				
Total Expenses:	\$109,776		\$193,565				
Total Expenses per Unit:	\$4,574		\$8,065				
Total Expenses per Sq. Ft.:	\$5.03		\$8.87				

		CURRE	NT	MARKET		
Unit Mix	# of Units	Rent Range	Monthly Income	Rent Range	Monthly Income	
1 Bed / 1 Bath	10	\$892-\$1,723	\$15,567	\$1,700-1,750	\$17,300	
2 Bed / 1 Bath	13	\$1,188- \$2,041	\$24,328	\$2,000- \$2,150	\$27,350	
2 Bed / 1 Bath/ Den	1	\$2,150	\$2,150	\$2,150	\$2,150	
Current Occupancy: 100%		Annual Current:	\$504,540	Annual Market:	\$561,600	

ENT R	OLL	CURF	RENT	MARKET			
Unit No.	Move In/ Lease Expiration Date	Lease Type	Unit Type	Monthly Rent	Annual Rent	Monthly Rent	Annual Rent
5012 A	6/15/2017 - 6/30/2019	24 Mo.	1 Bed 1 Bath	\$1,725	\$20,700	\$1,725	\$20,700
5012 B	8/1/2013 - 7/31/2019	12 Mo.	2 Bed 1 Bath	\$1,997	\$23,964	\$2,100	\$25,200
5012 C	8/06/2001 - 7/31/2019	Mo/Mo.	1 Bed 1 Bath	\$1,364	\$16,368	\$1,725	\$20,700
5012 D	1/24/2015 - 1/31/2019	24 Mo.	2 Bed 1 Bath	\$1,960	\$23,520	\$2,100	\$25,200
5014 A	9/25/2017 - 9/30/2019	24 Mo.	1 Bed 1 Bath	\$1,673	\$20,076	\$1,725	\$20,700
5014 B	9/01/2017 - 8/31/2019	24 Mo.	1 Bed 1 Bath	\$1,596	\$19,140	\$1,700	\$20,400
5014 C	8/01/2010 - 7/31/2019	Mo/Mo.	1 Bed 1 Bath	\$1,517	\$18,204	\$1,700	\$20,400
5014 D	10/10/2014 - 9/30/2019	12 Mo.	2 Bed 1 Bath	\$1,996	\$23,952	\$2,100	\$25,200
5016 A	10/11/2014 - 10/31/2019	12 Mo.	2 Bed 1 Bath	\$1,996	\$23,952	\$2,100	\$25,200
5016 B	3/12/2011 - 4/30/2019	Mo/Mo.	2 Bed 1 Bath	\$1,779	\$21,348	\$2,000	\$24,000
5016 C	10/01/2016 - 9/30/2019	12 Mo.	2 Bed 1 Bath	\$2,041	\$24,492	\$2,150	\$25,800
5016 D	8/01/2017 - 8/31/2019	12 Mo.	2 Bed 1 Bath	\$2,034	\$24,408	\$2,150	\$25,800
5018 A	9/01/2012 - 8/31/2019	12 Mo.	2 Bed 1 Bath	\$1,996	\$23,952	\$2,100	\$25,200
5018 B ***	Manager's Unit. Currently paying \$433/month	Mo/Mo.	2 Bed 2 Bath+Den	\$2,150	\$25,800	\$2,150	\$25,800
5018 C	10/01/1997 - 1/31/2019	Mo/Mo.	2 Bed 1 Bath	\$1,188	\$14,256	\$2,100	\$25,200
5018 D	1/17/2018 - 1/31/2020	24 Mo.	2 Bed 1 Bath	\$1,975	\$23,700	\$2,150	\$25,800
5020 A	12/05/2018 - 12/31/2020	24 Mo.	1 Bed 1 Bath	\$1,700	\$20,100	\$1,725	\$20,700
5020 B	11/01/2007 - 9/30/2019	12 Mo.	2 Bed 1 Bath	\$1,606	\$21,672	\$2,100	\$25,200
5020 C	7/01/2016 - 7/31/2019	24 Mo.	1 Bed 1 Bath	\$1,697	\$22,764	\$1,750	\$21,000
5020 D	7/01/1963 - 6/30/2019	Mo/Mo.	1 Bed 1 Bath	\$ 892	\$10,704	\$1,750	\$21,000
5022 A	9/03/2014 - 9/30/2019	24 Mo.	1 Bed 1 Bath	\$1,680	\$20,160	\$1,750	\$21,000
5022 B	10/29/2016 - 10/31/2019	12 Mo.	2 Bed 1 Bath	\$2,041	\$24,492	\$2,100	\$25,200
5022 C	2/04/2016 - 2/28/2019	6 Mo.	1 Bed 1 Bath	\$1,723	\$20,676	\$1,750	\$21,000
5022 D	11/25/2010 - 2/28/2019	Mo/Mo.	2 Bed 1 Bath	\$1,719	\$20,628	\$2,100	\$25,200
				\$42,045	\$504,540	\$46,800	\$561,600



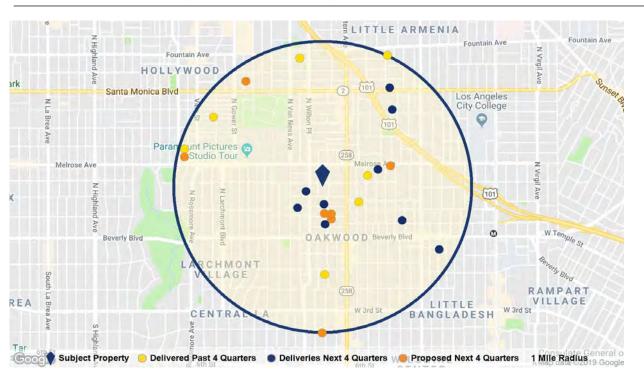
# CONSTRUCTIONS COMPARABLES



# **OVERALL CONSTRUCTION SUMMARY**



### MAP OF 12 MONTH DELIVERIES, UNDER CONSTRUCTION, PROPOSED



All-Time Annual Average

40

**Delivered Past 4 Quarters** 

58

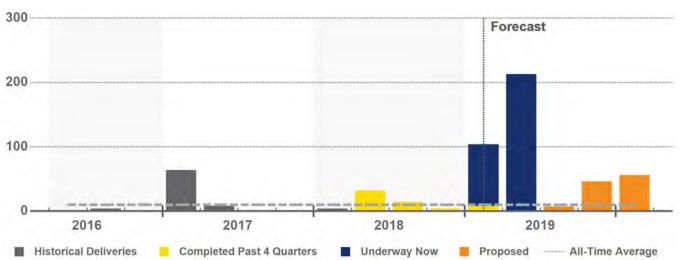
**Deliveries Next 4 Quarters** 

309

Proposed Next 4 Quarters

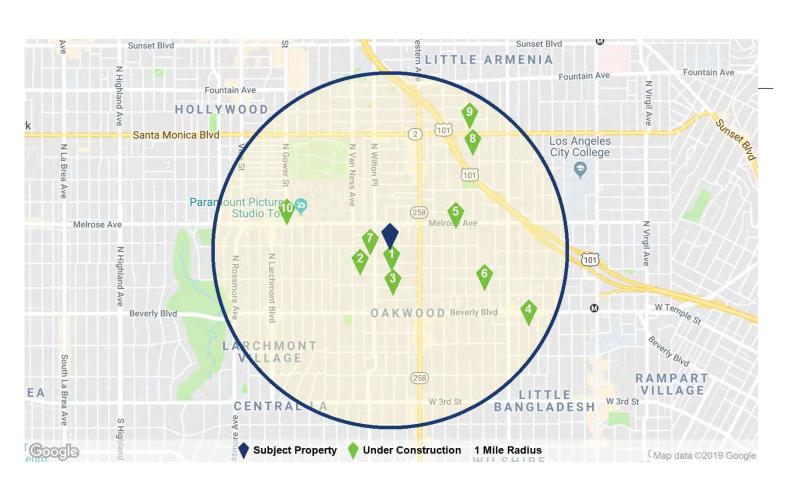
109

#### PAST AND FUTURE DELIVERIES



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Properties

10

Units

361

Percent Of Inventory

1.6%

Avg. No. Units

36

#### UNDER CONSTRUCTION SUMMARY STATISTICS

	Low	Average	Median	High
Property Size in Units	6	36	23	88
Number of Stories	3	4	4	5
Average Unit Size	688 SF	982 SF	943 SF	1,340 SF
Estimated Delivery Date	Mar 2019	May 2019	Mar 2019	Oct 2020
Months to Delivery	1	3	1	20
Construction Period in Months	12	25	22	41



### **COMPLETIONS WITHIN NEXT 3 MONTHS**

Proj	perty Name/Address	Rating	Units	Stories	Start	Complete	Developer/Owner
1	4907 W Rosewood Ave	****	26	4	Dec-2017	Mar-2019	Wiseman Development, Inc. Wiseman Development, Inc.
2	5030 Rosewood Apartme 5030 Rosewood Ave	****	20	4	Nov-2017	Mar-2019	- 5036 Rosewood St Llc
3	4809 W Oakwood Ave	****	18	4	Oct-2015	Mar-2019	Nohemy Customs Broker, Inc. Nohemy Customs Broker, Inc.
4	178-180 N Alexandria Ave	****	14	3	Apr-2017	Mar-2019	- Paul Schon
5	644 North Hobart 644 N Hobart Blvd	****	12	3	Mar-2018	Mar-2019	Schon Tepler Realty Schon Tepler Realty
6	407 N Ardmore Ave	****	6	3	Jan-2016	Mar-2019	- Benjamin Investment & Manage

### **COMPLETIONS 3-6 MONTHS AWAY**

Prop	perty Name/Address	Rating	Units	Stories	Start	Complete	Developer/Owner
	501 N Wilton Pl	****	88	5	Dec-2017	Jun-2019	Frost Chaddock Developers Frost Chaddock Developers
8	Swansea Park Senior Ap 5151 Romaine St	****	76	4	Jan-2017	Jun-2019	APEC International, LLC APEC International, LLC
9	The Taglyan 5245 Santa Monica Blvd	****	49	5	Jan-2016	Jun-2019	Petros & Karine Taglyan Petros & Karine Taglyan

#### COMPLETIONS MORE THAN 6 MONTHS AWAY

Property Name/Address	Rating	Units	Stories	Start	Complete	Developer/Owner
5570 Melrose Ave	****	52	5	Jan-2019	Oct-2020	Crescent Capital Partners Crescent Capital Partners





### 4907 W Rosewood Ave

Los Angeles, California - East Hollywood Neighborhood



PROPERTY		CONSTRUCTION INFO		
26 Units	Start Date:	Dec-2017		
4	Completion Date:	Mar-2019		
1,340 SF	Build Time:	15 Months		
Market/Affordable	Time to Delivery:	1 Month		
	4 1,340 SF	26 Units Start Date: 4 Completion Date: 1,340 SF Build Time:		

DEVELOPER OWNER

Wiseman Development, Inc. Wiseman Development, Inc.

#### **NOTES**

The bed-bath mix, unit counts, and sizes are confirmed per public record.



### 5030 Rosewood Ave - 5030 Rosewood Apartments

Los Angeles, California - Mid-Wilshire Neighborhood



PROPERTY	CONSTRUCTION INFO

Property Size:	20 Units	Start Date:	Nov-2017
Stories:	4	Completion Date:	Mar-2019
Average Unit Size:	1,281 SF	Build Time:	16 Months
Rent Type:	Market/Affordable	Time to Delivery:	1 Month

#### **OWNER**

5036 Rosewood St Llc

#### **NOTES**

The bed-bath mix, unit counts, and sizes are confirmed per property management.

#### SITE AMENITIES

Bike Storage, Controlled Access, Courtyard, Disposal Chutes, Electronic Payments Accepted, Gated, Online Resident Services

#### **UNIT AMENITIES**

Air Conditioning, Balcony, Cable Ready, Ceiling Fans, Dishwasher, Disposal, Heating, High Speed Internet Access, Ice Maker, Kitchen, Large Bedrooms, Microwave, Pantry, Patio, Range, Refrigerator, Smoke Free, Sprinkler System, Stainless Steel Appliances, Tub/Shower, Views, Vinyl Flooring, Walk-In Closets, Warming Drawer, Washer/Dryer, Window Coverings





### 4809 W Oakwood Ave

Los Angeles, California - East Hollywood Neighborhood



PROPERTY		CONSTRUCTION INFO		
Property Size:	18 Units	Start Date:	Oct-2015	
Stories:	4	Completion Date:	Mar-2019	
Average Unit Size	e: -	Build Time:	41 Months	
Rent Type:	Market	Time to Delivery:	1 Month	
DEVELOPER		OWNER		
Nohemy Customs Broker, Inc.		Nohemy Customs	Broker, Inc.	



### 178-180 N Alexandria Ave

Los Angeles, California - Koreatown Neighborhood



PROPERTY	CONSTRUCTION INFO

Property Size:	14 Units	Start Date:	Apr-2017		
Stories:	3	Completion Date:	Mar-2019		
Average Unit Size:	851 SF	Build Time:	23 Months		
Rent Type:	Market	Time to Delivery:	1 Month		

#### OWNER

Paul Schon

The bed-bath mix, unit counts and sizes are estimated based on information obtained through public record and market estimates. The actual models and unit mix are still to be determined.





### 644 N Hobart Blvd - 644 North Hobart

Los Angeles, California - East Hollywood Neighborhood



PROPERTY		CONSTRUCTION INFO		
Property Size:	12 Units	Start Date:	Mar-2018	
Stories:	3	Completion Date:	Mar-2019	
Average Unit Size:	943 SF	Build Time:	12 Months	
Rent Type:	Market	Time to Delivery:	1 Month	

DEVELOPER OWNE

Schon Tepler Realty Schon Tepler Realty

#### **NOTES**

The bed-bath mix, unit counts and sizes are estimated based on market standards. The actual models and unit mix are still to be determined.



# 407 N Ardmore Ave

Los Angeles, California - East Hollywood Neighborhood



PROPERTY		CONSTRUCTION INFO		
Property Size:	6 Units	Start Date:	Jan-2016	
Stories:	3	Completion Date:	Mar-2019	
Average Unit Size:	-	Build Time:	38 Months	
Rent Type:	Market/Affordable	Time to Delivery:	1 Month	

#### **OWNER**

Benjamin Investment & Management Llc

The bed-bath mix, unit counts and sizes are estimated based on information obtained through public record. The actual models and unit mix are still to be determined.

#### SITE AMENITIES

Elevator

#### **UNIT AMENITIES**

Balcony, Barbecue Area, Dining Room, Double Pane Windows, Sprinkler System





# 501 N Wilton Pl

Los Angeles, California - Mid-Wilshire Neighborhood



PROPERTY		CONSTRUCTION	INFO
Property Size:	88 Units	Start Date:	Dec-2017
Stories:	5	Completion Date:	Jun-2019
Average Unit Size	e: <b>-</b>	Build Time:	18 Months
Rent Type:	Market	Time to Delivery:	4 Months
DEVELOPER		OWNER	
Frost Chaddock Developers		Frost Chaddock De	evelopers



# 5151 Romaine St - Swansea Park Senior Apartments - Phase II

Los Angeles, California - East Hollywood Neighborhood



PROPERTY		CONSTRUCTION INFO	
Property Size:	76 Units	Start Date:	Jan-2017
Stories:	4	Completion Date:	Jun-2019
Average Unit Size:	752 SF	Build Time:	29 Months
Rent Type:	Market/Affordable	Time to Delivery:	4 Months
DEVELOPER		OWNER	
APEC International	, LLC	APEC Internationa	I, LLC

### **NOTES**

This property with be a four story multifamily senior housing facility with 76 units and a detached three level subterranean parking structure.





# 5245 Santa Monica Blvd - The Taglyan

Los Angeles, California - Little Armenia Neighborhood



PROPERTY		CONSTRUCTION	INFO
Property Size:	49 Units	Start Date:	Jan-2016
Stories:	5	Completion Date:	Jun-2019
Average Unit Size:	1,024 SF	Build Time:	41 Months
Rent Type:	Market	Time to Delivery:	4 Months
DEVELOPER		OWNER	
Petros & Karine Taglyan		Petros & Karine Ta	aglyan

The bed-bath mix, unit counts, and sizes are estimated based on information obtained through public record and using market averages. The actual models and unit mix are still to be determined.

SITE AMENITIES

On-Site Retail

**UNIT AMENITIES** 

Heating, Kitchen



### 5570 Melrose Ave

Los Angeles, California - Mid-Wilshire Neighborhood



	CONSTRUCTION INFO				
52 Units	Start Date:	Jan-2019			
5	Completion Date:	Oct-2020			
688 SF	Build Time:	21 Months			
Market/Affordable	Time to Delivery:	20 Months			
	5 688 SF	52 Units Start Date: 5 Completion Date: 688 SF Build Time:			

DEVE	LOPE	R				OWI	NER	

Crescent Capital Partners Crescent Capital Partners

#### **NOTES**

The bed-bath mix, unit, counts, and sizes are estimated based on public record. The actual models and unit mix are still to be determined.

#### SITE AMENITIES

Pool, Spa



# PRINCIPAL TO PRINCIPAL ACQUISITIONS



## **Summary of Principal to Principal Comparables**



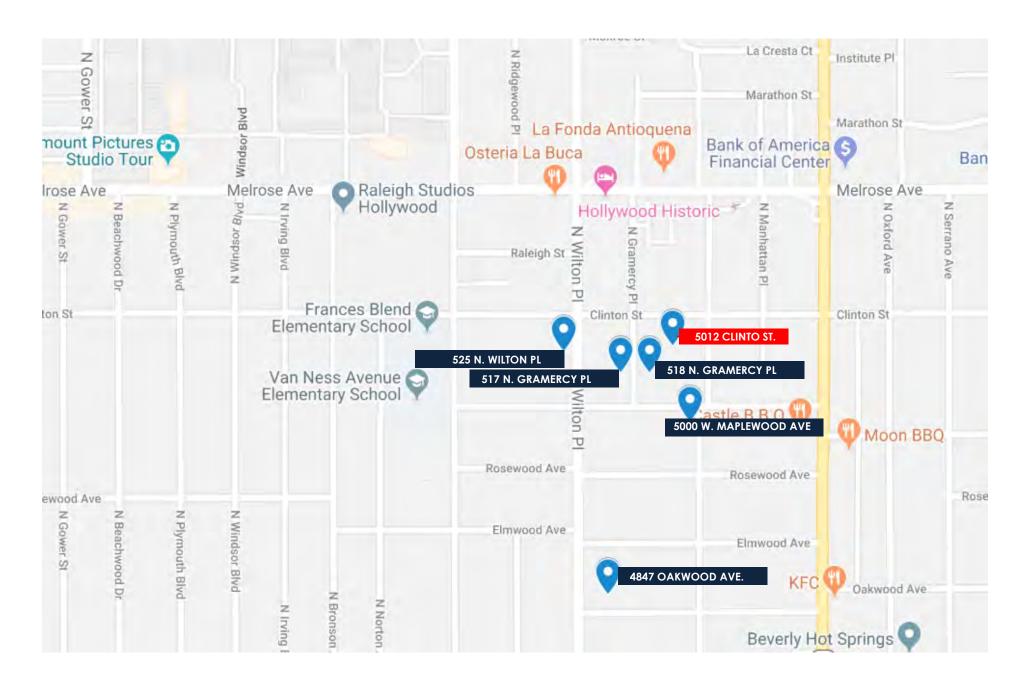
Address	APNs	Total Lot Size	Purchase Price	Cost Per Sq. Ft.	Transfer Year
518 N. Gramercy Los Angeles, CA (6 parcels)	5522-013-015; 016; 017; 018; 019; 020.	31,058 Sq. Ft.	\$5,514,000	\$177.5	Feb. 2015
517 N. Gramercy Los Angeles, CA (3 Parcels)	Combined: 5522-014-052 (5522-014- 012; 013; 014).	15,875 Sq. Ft.	\$3,025,830+	\$190.60	Nov. 2016
5000 Maplewood Los Angeles, CA (3 Parcels)	5522-017-015 5522-017-016 5522-017-018	10,500 Sq. Ft.	\$2,200,000	\$209.5	Feb. 2017
525 N. Wilton Los Angeles, CA (9 parcels)	5522-015-017; 018; 019; 020; 021; 022; 023; 024, 025.	52,095 Sq. Ft.	\$6,918,000	\$132.7	Dec. 2014
4847 Oakwood Los Angeles, CA (4 Parcels)	5522-030-003; 004;005;006.	29,000 Sg. Ft.	\$4,950,000	\$170.6	July 2016
Totals:		138,528 Sq. Ft.	\$22,607,830	\$880.9	
Averages:		27,705 Sq. Ft.	\$4,521,566	\$176.2	

<sup>+</sup> Signifies the approximate purchase price of the transaction. Some sale records not made available to the public.

After adjusting for appreciation, the average cost per square foot is \$231.

## **Map of Principal to Principal Comparables**





## 518 N. GRAMERCY PL, Los Angeles



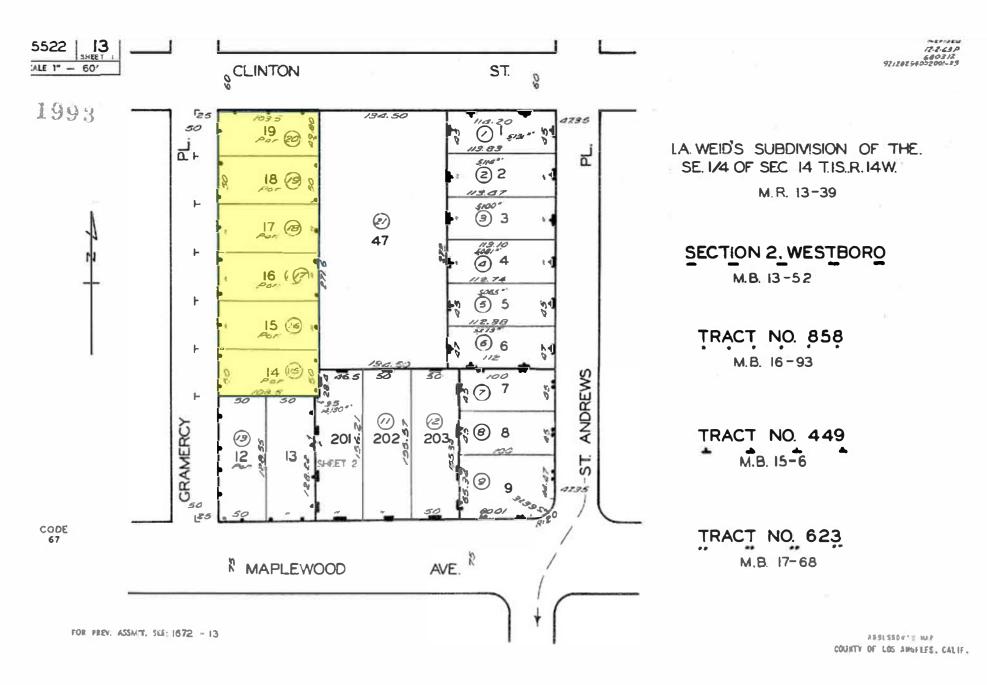
#### **DESCRIPTION OF WORK:**

New 4-story building: 3 story, Type VA, 51-Unit apartment building over one story, Type IA, parking garage. The project utilizes 32.5% density bonus restricting 4 very low come units, 10% of the 38 base units and two menu incentives- 20% Front and side yard reductions.

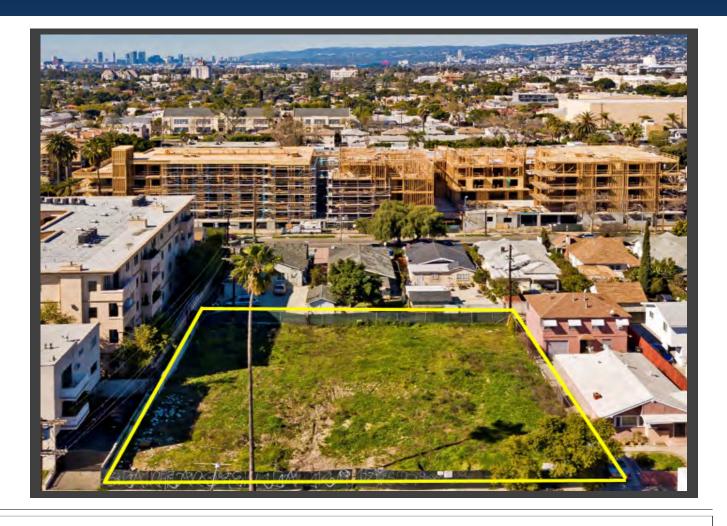
Address	APNs	Total Lot Size	Purchase Price	Cost Per Sq. Ft.	Transfer Year
518 N. Gramercy Los Angeles, CA (6 parcels)	5522-013-015; 016; 017; 018; 019; 020.	31,058 Sq. Ft.	\$5,514,000	\$177.5	Feb. 2015

The information and calculations presented are deemed to be accurate, but not quaranteed and we are not responsible for its correctness.





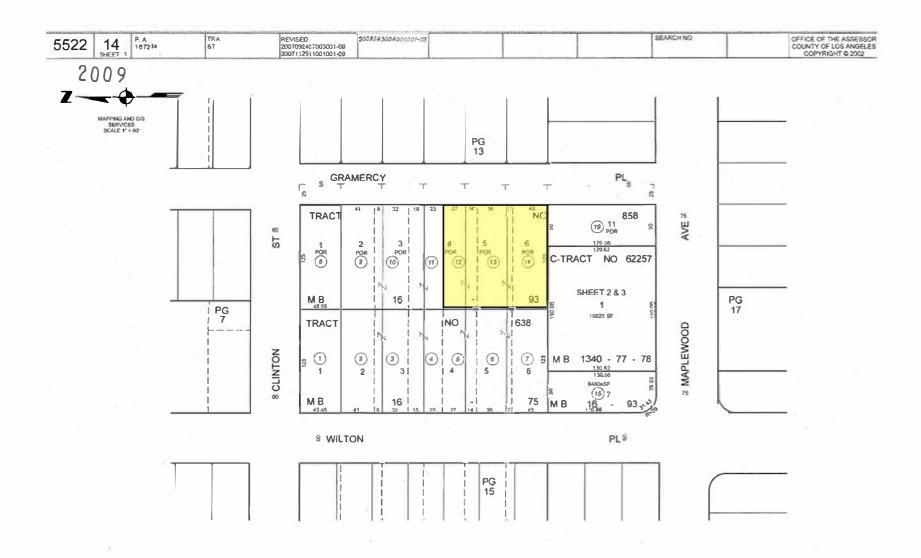
# 517 N. GRAMERCY PL, Los Angeles



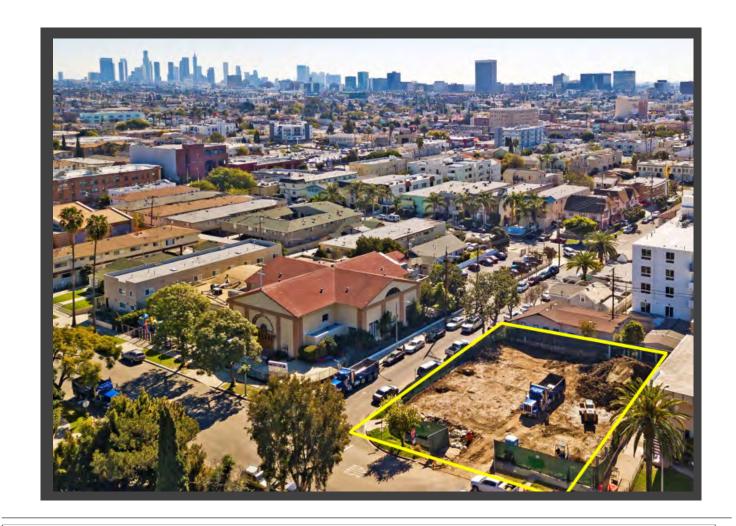
### DESCRIPTION OF WORK: PERMITS HAVE NOT BEEN PULLED.

Address	APNs	Total Lot Size	Purchase Price	Cost Per Sq. Ft.	Transfer Year
517 N. Gramercy Los Angeles, CA (3 Parcels)	Combined: 5522-014-052 (5522-014-012; 013; 014).	15,875 Sq. Ft.	\$3,025,830+	\$190.60	Nov. 2016





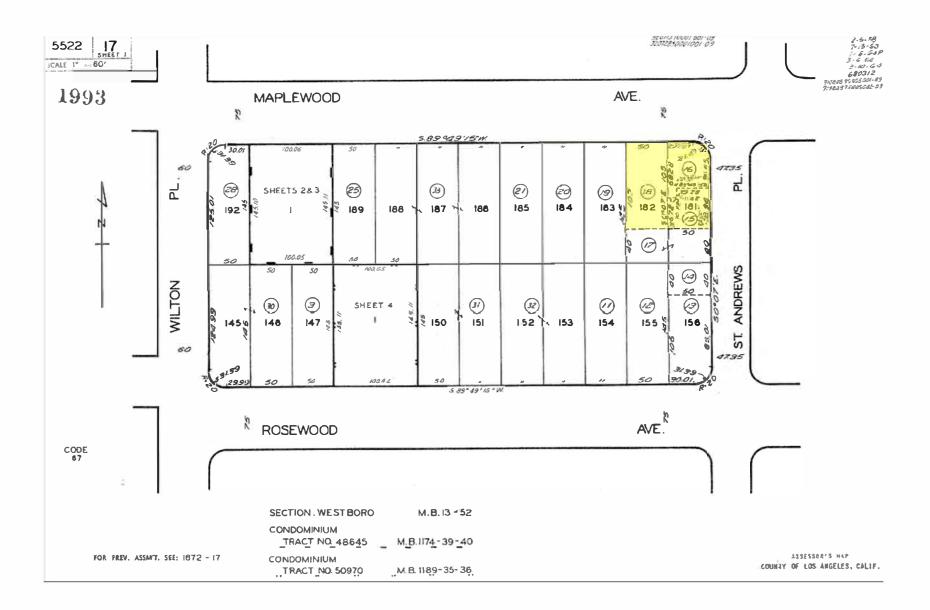
# 5000 MAPLEWOOD AVE., Los Angeles



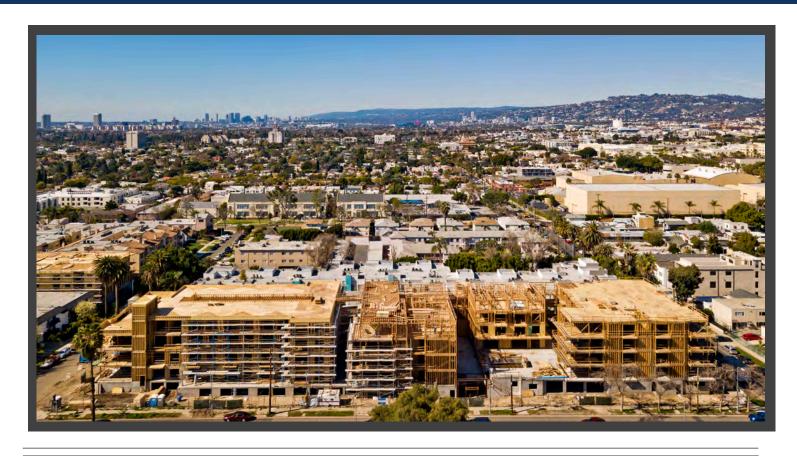
### DESCRIPTION OF WORK: PERMITS HAVE NOT BEEN PULLED.

Address	APNs	Total Lot Size	Purchase Price	Cost Per Sq. Ft.	Transfer Year
5000 Maplewood Los Angeles, CA (3 Parcels)	5522-017-015 5522-017-016 5522-017-018	10,500 Sq. Ft.	\$2,200,000	\$209.5	Feb. 2017





## 525 N. WILTON PL., Los Angeles

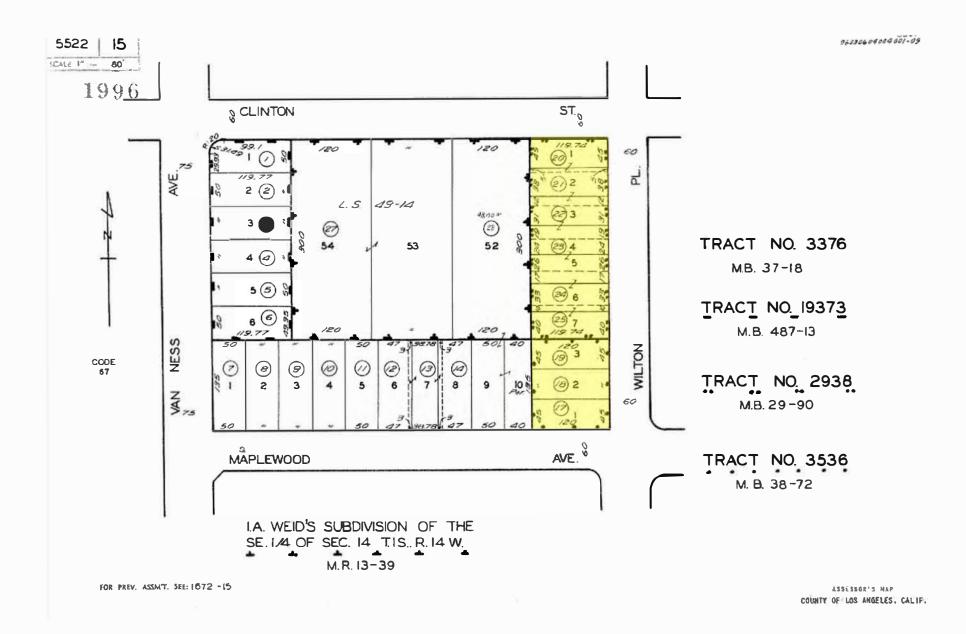


#### **DESCRIPTION OF WORK:**

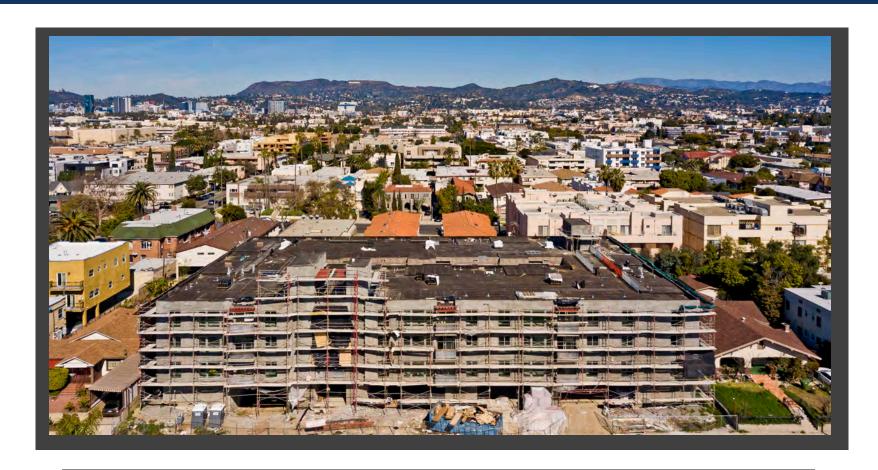
NEW 5-STORY, 88-UNIT APARTMENT (80 MARKET RATE UNITS AND 8 RESIDENTIAL UNITS DESIGNATED FOR VERY LOW INCOME PER DIR-2015-0688-DB-SPR)

Address	APNs	Total Lot Size	Purchase Price	Cost Per Sq. Ft.	Transfer Year
525 N. Wilton Los Angeles, CA (9 parcels)	5522-015-017; 018; 019; 020; 021; 022; 023; 024, 025.	52,095 Sq. Ft.	\$6,918,000	\$132.7	Dec. 2014





## 4847 OAKWOOD AVE., Los Angeles

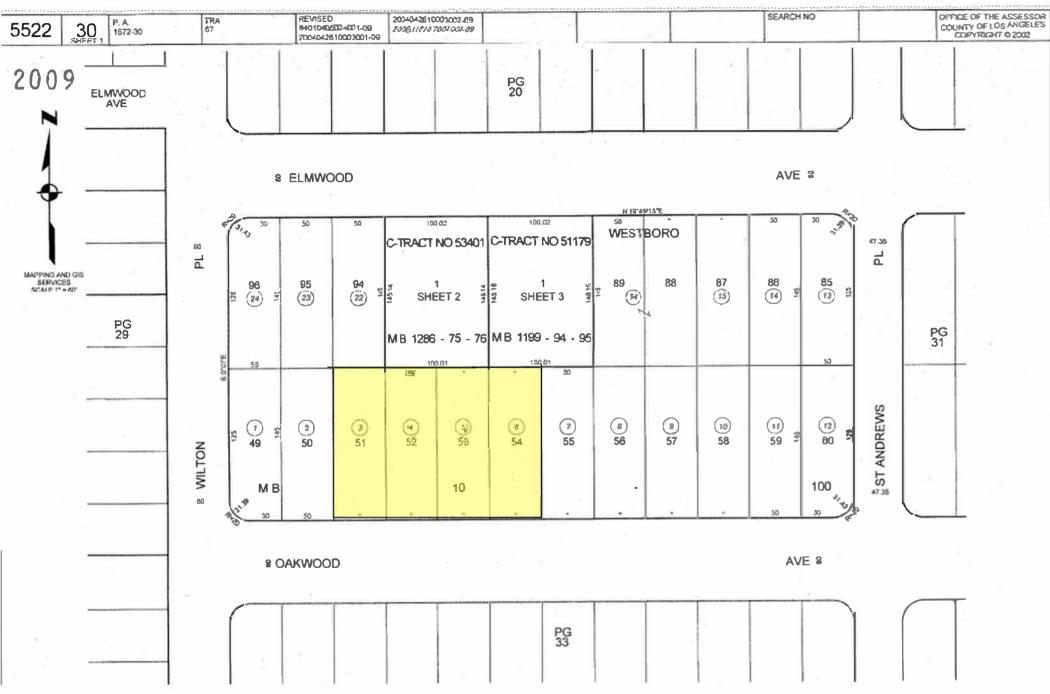


#### **DESCRIPTION OF WORK:**

(49-UNIT 3-STORY TYPE V-A AFFORDABLE HOUSING APT BLDG OVER I-LEVEL TYPE 1-A PARKING GARAGE W/ BASEMENT GARAGE & ROOFTOP DECK

Address	APNs	Total Lot Size	Purchase Price	Cost Per Sq. Ft.	Transfer Year
4847 Oakwood Los Angeles, CA (4 Parcels)	5522-030-003; 004;005;006.	29,000 Sg. Ft.	\$4,950,000	\$170.6	July 2016







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